

Project Management Culture and Value Enhancement



ABOUT US

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We are a Team of Senior Professionals and Consultants with work experience of more than 45 years in world-

wide Project & Business performance with major EPC Contractors.

The P&V Team is organized recently as Business Unit of Pangea s.r.l, (www.pangea-srl.it) a company founded in 1983 to operate in geological, geophysical, geo-mechanical and geotechnical fields, as well as in Civil Engineering.

OUR MISSION

To facilitate enhancement, innovation and internalization of managereal knowledge and competences of the small and medium engi-



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neering, manufacturing and construction organizations (PMI).

ABOUT OUR EXPERTISE & SERVICES

We are able to serve the clients globally across the energy, industry and infrastructure sectors offering high profile **P&V** (Project Management Culture and Value Enhancement) services along:

the full cycle of the projects, from the feasibility study to the commissioning, start-up and hand-over to the Owners and tutoring, training, coaching and mentoring of management and professional resources to ensure continuous improvement of their capabilities and expertise.

Our services aim to support small and medium size companies (PMI) that, due to the limited organizational dimensions, require management consulting and technical skills not available internally as well as transfer of knowledge to management and professional staff to enhance their capabilities in challenging the current world fluctuations.

We accompany & support (PMI) small and medium Italin company abroad, in finding local talent to which establish a potential partnership.

Our experience is that a value-driven approach will benefit the firm organization, its people and its clients in terms of client orientation, professionalism, teamwork, ethics and pioneering.

ABOUT SECTORS OF ACTIVITY

Why Project & Value?

<u>Project</u>



<u>Project Implementation and</u> Execution

We offer technical and managerial consulting services to support any business enterprise which sequence of multidiscipline activities configures the execution in terms of a **Project** in the various sectors of the Energy, Industry and Infrastructure. The enhancement of a project management culture and the implementation of well-consolidated methodologies constitute the key of the successful accomplishment of any business initiatives in terms of time, cost and customers satisfaction.

Energy / Green Economy

Solar & Eolic Power
Biomass to Energy
Geothermal Energy
Waste to Energy
Small Hydropower
Hybrid Power System
Reservoir Storage Schemes
Energy Management Consulting

Industry

Oil & Gas
Petrochemicals
Utility Production and Distribution
Solid Handling

Infrastructure

Transport Facilities
Urban Development
Traffic Planning
Water Supply and Distribution
Wastewater Disposal and Treatment
Waste Management
Earth Resources and Geotechnics
Real Estate

The multiyear experience and the seniority of our **P&V Team** constitute a "warranty" for the execution of facility systems either "grass root" or revamping and expansion of existing plants.

Helpfulness support is offered and particular benefits are obtained in case of urgent interventions whenever difficulties occur during the project implementation in terms of organization, delay, cost budget, safety, quality and customer satisfaction.

Finally, we offer efficient claim management assistance when contractual disputes are arising with clients and subcontractors in case of change orders, extension of execution time, cost increase, interface responsibilities, unforeseen events, local constraints, etc.

Value

Training and Tutoring

In a time of strong market dynamics the corporate training plays a key role in obtaining four objectives: to invest and enhance skills in the areas of business, to support challenges and new processes, to motivate staff towards a common and shared goal and to accelerate the company's growth. Sessions of group training courses or by individual tutoring and mentoring are implemented for the transfer process of the following knowledge and values:

Business Development & Talent Scout
Project Organization and Management
Project Planning and Control
Contract Management
Risk & Opportunities Analysis
Claim Management and EoT Analysis
Operational training and transfer of experience
Support in practical matters and assistance in
task coordination
Assisting in Generation change

Logistics & Custom Clearance

<u>Coaching through</u> "active listening" methodology is applied for proper guidance and effective integration of young professionals within the corporate organization.





